

Lesson 7 Leasing a Vehicle

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Advantages

lower monthly payments
 rarely pay big maintenance costs
 more convenient to replace car
 pay taxes on monthly payment, not total price of vehicle

Disadvantages

excess kilometres will cost more
 excessive damages need to be repaired at end of lease at your expense
 always have a monthly payment
 it's more expensive in the long run
 can't be used as an asset

Definitions

Residual Value: prediction of the value of the car at the end of the lease

Residual value rate: percent rate used to calculate the residual value

Example 1

Bill decides to lease a car. His monthly lease payment is \$394.60, after taxes, for 36 months. He made a down payment of \$1800. Determine the total cost Bill will have paid by the end of the lease.

$$\begin{aligned}
 \text{Total cost} &= \text{down payment} + \text{monthly payment} \times \# \text{ of months} \\
 &= 1800 + 394.60 \times 36 \\
 &= \$16\,005.60
 \end{aligned}$$

Example 2

Sean wants to lease a new vehicle valued at \$24 375, before taxes. The lease payment is \$350 per month plus taxes for a 4-year lease with a down payment of \$2000. A refundable security deposit of \$500 must be paid at the beginning of the lease.

a.) Determine the monthly lease payment, including taxes.

$$350 \times 1.12 = \$392$$

b.) Determine the amount which must be paid at the beginning of the lease.

$$\begin{array}{rcccl} \text{security} & + & \text{down} & + & \text{1st monthly} \\ \text{deposit} & & \text{payment} & & \text{payment} \\ 500 & + & 2000 & + & 392 \\ & & & & \$ 2892 \end{array}$$

c.) Determine the total cost for leasing this vehicle.

$$2000 + 392 \times 48 \quad \begin{array}{l} 4 \text{ yrs} \rightarrow 4 \times 12 \\ 48 \end{array}$$

$$\$ 20816$$

d.) Determine the residual value of the vehicle, before taxes, using a residual rate of 40%.

$$24375 \times 0.40$$

$$\$ 9750$$

* If asked for after taxes

$$9750 \times 1.12$$

$$\$ 10920$$